

# ADVERTISEMENT



## **SECTOR AREA MANAGER MOZAMBIQUE: WATER, ENVIRONMENTAL AND RURAL DEVELOPMENT**

A vacancy exists for a Sector Regional Manager: Mozambique in the Sociedade de Engenharia e Desenvolvimento (SEED) office, responsible for the strategic business leadership and profitable management of the SEED Office operations of the Water, Environmental and Rural Development Sector.

### **Main Responsibilities**

- Effective technical leadership and profitable management of projects in the office, to ensure that strategic and business plans integrate congruently with that of the sector and region.
- Marketing and business development to achieve growth targets
- Management and sourcing of human resources, budget and income control

### **Qualifications, Skills and Experience**

- BSc Civil Engineering or BEng Civil with professional registration
- 12 years experience in a water related field and allied businesses
- Proven track record in business development and success in generating business from both the public and private sectors with an understanding of both environments
- Management experience at a strategic level with good technical knowledge and experience
- Must be able to network with relevant stakeholders at a senior level
- Preferably a Mozambique national
- Must be fluent in both Portuguese and English

### **Behavioral competencies**

- Strong leadership and participative management style
- Excellent interpersonal, communication and management skills
- Strategic and innovative thinker
- Financially astute with strong marketing, growth and profit orientation
- Results orientated - proven track record in business delivery

Written applications supported by a CV should be submitted to:

**Lali Naick**  
E-mail: lalin@ssi.co.za  
By 10 March 2010



ENGINEERS AND ENVIRONMENTAL CONSULTANTS